



GT Capital First Half 2021 Consolidated Net Income Rises 143%

(16 August 2021. Makati City, Philippines.) **GT Capital Holdings, Inc.** (GT Capital/GTCAP) disclosed today a 143% growth in its consolidated net income to Php6.7 billion for the first half of 2021 from Php2.7 billion in the previous year. The conglomerate's core net income increased 83% to Php5.8 billion in the first six months of 2021 from Php3.2 billion in 2020. This was driven by **Metropolitan Bank & Trust Company (Metrobank)**, whose net income amounted to Php11.7 billion, as well as **Toyota Motor Philippines (TMP)**, which realized a net income of Php3.5 billion. Stronger real estate sales from **Federal Land, Inc. (Federal Land)** and a higher net income contribution from associate **Metro Pacific Investments Corporation (Metro Pacific)** also contributed to GT Capital's positive performance in the first half of 2021.

"GT Capital delivered strong results in the first half of 2021, which are approximately 80% of 2019 pre-Covid levels. Amidst challenging conditions, the Group's first half performance demonstrates our inherent capacity to bounce back from the historic low levels of the past year, and in certain sectors, even optimize competitive strengths by gaining market share. Furthermore, the Group's financial strength and liquidity reserves give us confidence that our component companies will stay resilient. We remain focused on the faster vaccination of our Group employees, agency force, and their dependents, complementing access to vaccines from LGU sites with our own direct orders." GT Capital President Carmelo Maria Luza Bautista said.

Toyota Motor Philippines (TMP) booked consolidated revenues of Php63.7 billion in the first half of 2021, from Php37.5 billion in the previous year, representing a 70% growth. TMP's consolidated net income reached Php3.5 billion during the period, from Php1.0 billion in the first half of 2020, registering a hefty 235% growth. Toyota attained retail vehicle sales of 63,758 units in January to June 2021 from 35,648 units in the same period last year, for a 79% increase. Unit sales in the automotive market, on the other hand, grew by 51% to 139,949 units from 92,564 units in the previous year. Last July, TMP launched the New GR Yaris. TMP has remained the country's number one automotive brand with a record 45.6% overall market share in the first half of 2021, continuing its strong leadership position in the market.

"As the Philippine economy started to improve in 2021, the automotive sector has likewise attained gradual recovery. Despite the re-imposition of ECQ and MECQ for several months in the first half, TMP delivered strong results. We have significantly outpaced the growth momentum of the industry, which led us to achieve an all-time high market share of 45.6%. In line with the rise in mobility that accompanies economic activity, demand for vehicles has steadily increased. Our wide product line-up and ability to provide access to financing remain our primary drivers of growth. Furthermore, we are pleased with the Tariff Commission's recommendation and the Department of Trade and Industry's official order to remove the safeguard duties on imported vehicles, as this will normalize vehicle prices and stimulate further demand for the entire auto industry." **GT Capital Auto Dealership Holdings, Inc. (GTCAD)** Chairman Vince S. Socco said.

Metropolitan Bank & Trust Company (Metrobank)'s net income increased by 28% year-on-year to Php11.7 billion in the first half of 2021. Despite the re-imposition of stricter quarantines, profit growth surged by 30% to Php3.9 billion in the second quarter of 2021. Overall, the recovery in recurring fees helped mitigate the impact of

subdued loan demand and margin pressure. Fee-based income expanded by 16% to Php6.4 billion in the first semester, supported by the revival of transaction volumes. Trust income also sustained its healthy 21% growth as assets under management expanded by 17%. Operating costs were kept under control, declining slightly to Php29.4 billion on the back of sustained efforts to improve operational efficiency. With non-performing loans stable at 2.3%, the Bank's proactive provisioning has proven to be sufficient to cover its credit risks, allowing a significant reduction in provisions this year, while maintaining a high NPL cover of 179%. The Bank maintained its robust capital position, as Common Equity Tier 1 (CET1) of 19.5% remains nearly twice the regulatory minimum. With this, Metrobank is in a strong position to weather prolonged risks, and is primed to support the country's push towards economic recovery.

GT Capital's wholly-owned property subsidiary **Federal Land, Inc. (Federal Land)** recorded a 243% increase in consolidated net income from Php171 million in the previous year to Php587 million, due to continued construction activity and increased project bookings. The company posted Php5.1 billion in revenues from Php4.2 billion in the same period last year. Sales reservation totaled Php6.5 billion, from Php9.1 billion in the first six months of 2020. Booked real estate sales amounted to Php3.5 billion during the period from Php3.0 billion in the first six months of 2020. On office leasing, occupancy levels are above industry level by 3.7%. The company continues to prioritize its activities for safety, security, customer service, operational efficiency, and digitalization to sustain business operations. It capitalizes on opportunities such as sustained demand in residential developments in the upscale to luxury segments and on project launches with favorable market acceptance.

Metro Pacific Investments Corporation (Metro Pacific) reported a consolidated core net income of Php6.0 billion for the first six months of 2021, up 13% from

Php5.3 billion in the same period last year. This is a substantial improvement from the 26% decline in the first quarter of 2021 and was driven largely by improved traffic on its toll roads and higher volume of electricity sold. This acceleration of growth reflects an improvement in performance notwithstanding the continued imposition of varying levels of quarantine across the country, and was partially augmented by the impact of the Corporate Recovery and Tax Incentives for Enterprises (CREATE) Law, which lowered income tax rates from 30% to 25%.

AXA Philippines' consolidated life and general insurance gross premiums increased by 33% to Php22.1 billion in the first half of 2021, from Php16.7 billion in the same period last year, driven by the life segment, which rose 43% year-on-year. The insurer's consolidated net income reached Php1.4 billion for January to June 2021, from Php1.5 billion in the previous year. AXA's performance was driven by higher single premium sales, which grew a noteworthy 96% year-on-year. AXA Philippines attained life insurance sales in annualized premium equivalent of Php3.2 billion in the first half of 2021 from Php2.4 billion in the same period last year, as single premium product sales increased significantly.

– END –

For questions and other concerns, please contact GT Capital's Investor Relations Department at IR@gtcapital.com.ph. Given the circumstances, the office landline at +632 8836 4500 will not be available. Thank you very much for your understanding.

GT Capital is a listed major Philippine conglomerate with interests in market-leading businesses across banking, automotive assembly, importation, dealership, and financing, property development, life and general insurance, and infrastructure. Its component companies comprise of Metropolitan Bank & Trust Company (Metrobank), Toyota Motor Philippines Corporation (TMP), Toyota Manila Bay Corporation (TMBC), Toyota Financial Services Philippines Corporation (TFSPH), Sumisho Motor Finance Corporation (Sumisho), GT Capital Auto Dealership Holdings, Inc. (GTCAD), JBA Philippines, Inc. (JBA-P), Premium Warranty Services Philippines, Inc. (Premium Warranty), Federal Land, Inc. (Federal Land), Philippine AXA Life Insurance Corporation (AXA Philippines), and Metro Pacific Investments Corporation (MPIC).